

SET ESG Rating of AA

Outperform • Maintained

| | |
|-------------------------------|-----------|
| Price as of 19 Jan 2024 | 14.60 |
| 12M target price (Bt/shr) | 20.60 |
| Unchanged/Revised up(down)(%) | Unchanged |
| Upside/downside (%) | 41.1 |

Key messages

MAJOR's 4Q23F earnings are expected to surge 281%YoY and 178% QoQ to Bt290mn. The surge YoY and QoQ would be thanks to accelerated revenue growth with a great response to Thai movies (i.e., Sup-Pa-Rer, Tee-Yod, and 4 Kings 2) and margin improvement. We maintain a rating of Outperform with a 2024 target price of Bt20.60 (DCF).

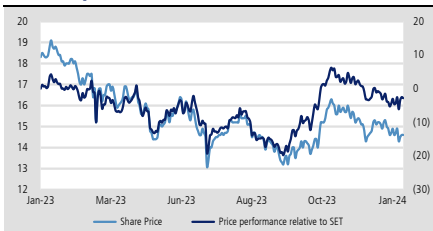
Trading data

| | | | |
|----------------------------|------------|------|-------|
| Mkt cap (Btbn/US\$bn) | 13,062/327 | | |
| Outstanding shares (mn) | 895 | | |
| Foreign ownership (mn) | 270 | | |
| 3M avg. daily trading (mn) | 4 | | |
| 52-week trading range (Bt) | 13.1-19.1 | | |
| Performance (%) | 3M | 6M | 12M |
| Absolute | 3.5 | -0.7 | -20.7 |
| Relative | 4.8 | 9.8 | -3.8 |

Quarterly EPS

| | Bt | 1Q | 2Q | 3Q | 4Q |
|------|--------|--------|------|------|----|
| 2021 | (0.13) | (0.24) | 2.03 | N.A | |
| 2022 | 0.03 | 0.15 | 0.02 | 0.08 | |
| 2023 | 0.08 | 0.59 | 0.12 | | |

Share price chart



Source: SET

Panthip Apai
66.2658.8888 Ext. 8856
panthipa@kgi.co.th

Major Cineplex Group

(MAJOR.BK/MAJOR.TB)



4Q23F earnings preview: Powerful local films

Event

4Q23 earnings preview.

Impact

Robust earnings growth (+281% YoY, +178% QoQ)

We estimate MAJOR to report strong 4Q23F earnings of Bt290mn (+281% YoY, +178% QoQ). The surge YoY and QoQ would be due mainly to accelerated revenue growth of 50% YoY and 64% QoQ with successful local films (i.e., Sup-Pa-Rer, Tee-Yod, and 4 Kings 2) boosting admission and concession sales, and GPM improving significantly to 38.1% on economies of scale. Incorporating our 4Q23F estimate, the 2023F net profit would end be Bt997mn (+296% YoY), accounting for 104% of our full-year forecast.

Strong revenue and margin in 4Q23F

With a great response to local movies, MAJOR's revenue is expected to surge to Bt2.9bn (+50 YoY, +64% QoQ), and Bt8.5bn (+33% YoY) in 2023F. Admission sales (55% of total revenue) should increase to Bt1.6bn (+70% YoY, +93% QoQ), concession sales (27% of revenue) should rise to Bt777mn (+50% YoY, +73% QoQ). Note that Top 5 box-office in 4Q23 included Sup-Pa-Rer (Bt509mn), Tee-Yod (Bt341mn), 4 Kings 2 (Bt167mn), Aquaman and the Lost Kingdom (Bt88mn), and The Marvels (Bt48mn). Advertising income is expected to increase 18% YoY to Bt264mn, while being flat QoQ from a high base in 3Q23. With the jump in revenue, gross margin should jump YoY and QoQ to 38.1% (vs. 35.1% in 4Q22 and 32.9% in 3Q23), putting 2023F GPM at 33.1%. SG&A expenses should increase YoY and QoQ due to an accrued bonus and increasing marketing expenses; SG&A/sales should be 25.4% in 4Q23F (vs. 31.9% in 4Q22 and 23.1% in 3Q23).

Maintain earnings forecast-monitoring movie performances

We preliminarily expect earnings to soften QoQ in 1Q24F as it is the low season, but there should be improvement YoY. The company may book tax income of around Bt140mn in 1Q24F, which would be the upside risk to our 2024F forecast. Despite a less attractive Hollywood movie line-up this year (Figure 5), we expect local movies to continue to draw customers and be the key support for MAJOR's revenue growth. We maintain our earnings forecasts at Bt955mn (+279% YoY) in 2023F and Bt816mn (-15% YoY) in 2024F.

Valuation & Action

We maintain our 2024 target price at Bt20.60 (DCF, WACC 7.6%, terminal growth 0.5%). With the expected good result in 4Q23F and upside to our target price, we rate MAJOR Outperform.

Risks

Lower-than-expected cinema revenues.

Key financials and valuations

| | Dec-20A | Dec-21A | Dec-22A | Dec-23F | Dec-24F | Dec-25F |
|------------------------------|---------|---------|---------|----------|----------|----------|
| Revenue (Btmn) | 3,765 | 3,010 | 6,388 | 8,090 | 9,168 | 9,656 |
| Gross Profit (Btmn) | 601 | 151 | 1,777 | 2,626 | 3,082 | 3,303 |
| EBIT (Btmn) | (1,299) | (1,704) | 44 | 676 | 872 | 976 |
| Net Profit (Btmn) | (527) | 1,581 | 252 | 955 | 816 | 882 |
| Normalized Profit (Btmn) | (471) | (710) | 151 | 609 | 816 | 882 |
| EPS (Bt) | (0.59) | 1.77 | 0.28 | 1.07 | 0.91 | 0.99 |
| DPS (Bt) | 0.00 | 0.60 | 0.25 | 0.80 | 0.68 | 0.74 |
| EPS growth (%) | NM | NM | (84.1) | 278.7 | (14.5) | 8.0 |
| P/E (x) | NM | 11.3 | 64.6 | 13.7 | 16.0 | 14.8 |
| P/B (x) | 2.5 | 2.5 | 2.3 | 1.7 | 1.7 | 1.6 |
| Net debt/Equity (x) | 0.6 | 0.2 | 0.1 | Net cash | Net cash | Net cash |
| Dividend yield (%) | 0.0 | 3.0 | 1.4 | 5.5 | 4.7 | 5.1 |
| Return on Average Equity (%) | (7.5) | 22.7 | 3.5 | 13.0 | 10.7 | 11.3 |

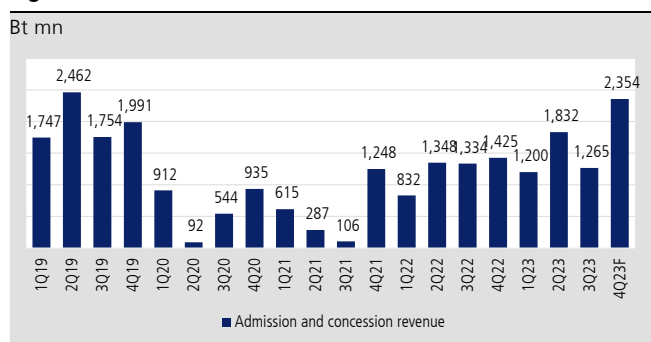
Source: Company data, KGI Securities Research

Figure 1: MAJOR's 4Q23F earnings preview

| Bt mn | 4Q23F | 4Q22 | YoY (%) | 3Q23 | QoQ (%) | 2023F | 2022 | YoY (%) |
|--------------------|--------------|--------------|--------------|--------------|----------------|--------------|--------------|--------------|
| Revenue | 2,864 | 1,902 | 50.6 | 1,741 | 64.5 | 8,478 | 6,388 | 32.7 |
| Gross Profit | 1,091 | 668 | 63.2 | 505 | 116.0 | 2,810 | 1,777 | 58.2 |
| SG&A | (727) | (607) | 19.7 | (521) | 39.5 | (2,177) | (1,725) | 26.2 |
| Operating Profit | 364 | 61 | 494.1 | (16) | NM | 633 | 51 | 1,129.6 |
| Operating EBITDA | 677 | 391 | 72.9 | 296 | 128.3 | 1,852 | 1,363 | 36 |
| Other inc/exp | 80 | 91 | (11.7) | 88 | (8.6) | 305 | 421 | (27.5) |
| Pre-tax Profit | 444 | 98 | 351.0 | 83 | 436.9 | 1,295 | 320 | 304.3 |
| Current taxation | (89) | (17) | 409.3 | 77 | NM | (64) | (51) | 24.1 |
| Net Profit | 290 | 76 | 281.6 | 104 | 178.1 | 997 | 252 | 295.5 |
| EPS (Bt) | 0.32 | 0.09 | 281.6 | 0.12 | 178.1 | 1.11 | 0.28 | 295.5 |
| Core Profit | 290 | 76 | 281.9 | 20 | 1,373.7 | 566 | 215 | 162.8 |
| Key factors | 4Q23F | 4Q22 | YoY (ppts) | 2Q23 | QoQ (ppts) | 2023F | 2022 | YoY (ppts) |
| Gross margin (%) | 38.1 | 35.1 | 2.9 | 32.9 | 5.2 | 33.1 | 27.8 | 5.3 |
| SG&A/sales (%) | 25.4 | 31.9 | (6.6) | 23.1 | 2.3 | 25.7 | 27.0 | (1.3) |

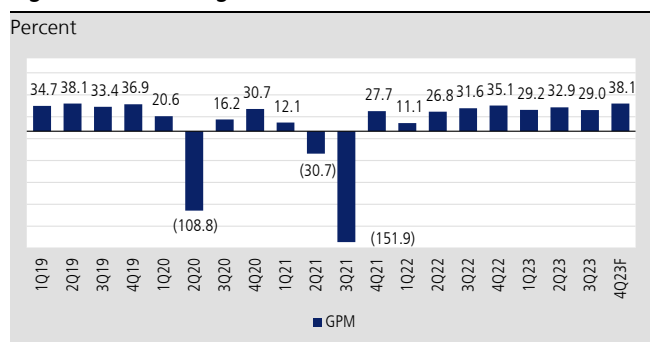
Source: Company data, KGI Securities Research

Figure 2: Admission and concession revenue



Source: Company data, KGI Securities Research

Figure 3: Gross margin



Source: Company data, KGI Securities Research

Figure 4: Top 5 box office



Source: Company data, KGI Securities Research

Figure 5: Movie line-up for 2024

| ACTION / SEQUEL / SUPER HERO | Deadpool 3 [★] [★] | Sequel Action | 20th Century Studios |
|------------------------------|---|--------------------|-----------------------|
| | Kingdom of the Planet of the Apes [★] [★] | Action Sci-Fi | 20th Century Studios |
| | The Lord of the Rings: The War of the Rohirrim | Fantasy | Warner Bros. Pictures |
| | Godzilla x Kong: The New Empire [★] [★] | Action Sci-Fi | Warner Bros. Pictures |
| | Madame Web [★] [★] | Action | Sony Pictures |
| | Transformers One | Action | Paramount Pictures |
| | Venom 3 | Sequel / Action | Sony Pictures |
| | Fantastic Beasts and Where to Find Them 5 | Sequel Fantasy | Warner Bros. Pictures |
| | Dune: Part Two [★] [★] | Sequel | Warner Bros. Pictures |
| | Twisters | Action | Universal Pictures |
| | Joker: Folie à Deux | Sequel | Warner Bros. Pictures |
| | Gladiator 2 | Sequel | Paramount Pictures |
| | The Tiger's Apprentice | Fantasy | Paramount Pictures |
| | Beetlejuice 2 | Fantasy | Warner Bros. Pictures |
| | The Fall Guy | Adventure | Universal Pictures |
| | Ghostbusters: Frozen Empire | Sequel Fantasy | Sony Pictures |
| | Kraven the Hunter [★] [★] | Action | Sony Pictures |
| | Mean Girls | Comedy | Paramount Pictures |
| The Fall Guy | Adventure | Universal Pictures | |
| Wicked Part 1 | Musical | Universal Pictures | |
| Bob Marley: One Love | Biography | Paramount Pictures | |

Source: Company data

Figure 6: Key assumptions

| | 2020A | 2021A | 2022A | 2023F | 2024F | 2025F |
|------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Revenue (Btmn) | 3,766 | 3,010 | 6,388 | 8,090 | 9,168 | 9,656 |
| Cinema | 2,483 | 2,255 | 4,960 | 6,444 | 7,393 | 7,814 |
| Admission | 1,758 | 1,470 | 3,243 | 4,027 | 4,619 | 4,884 |
| Concession | 725 | 786 | 1,717 | 2,416 | 2,774 | 2,930 |
| Advertising | 573 | 294 | 675 | 870 | 957 | 1,005 |
| Bowling | 203 | 78 | 325 | 391 | 418 | 422 |
| Rental | 335 | 273 | 236 | 236 | 240 | 245 |
| Movie content | 172 | 109 | 192 | 150 | 160 | 170 |
| GPM (%) | 16.0 | 5.0 | 27.8 | 32.5 | 33.6 | 34.2 |
| SG&A to sales (%) | 50.5 | 61.6 | 27.1 | 24.1 | 24.1 | 24.1 |
| Cinema business | | | | | | |
| -Number of guest (mn person) | 14.5 | 6.7 | 21.3 | 30.2 | 33.0 | 34.6 |
| -Average ticket price (Bt) | 142 | 166 | 176 | 155 | 156 | 156 |

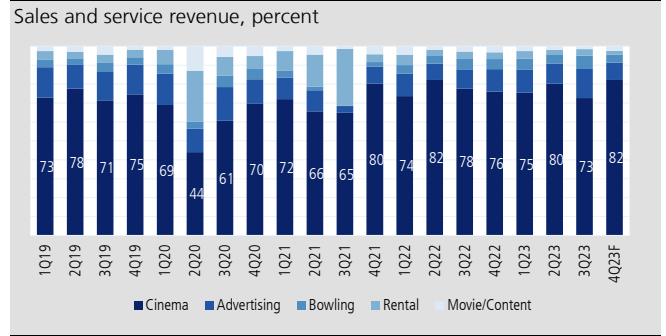
Source: Company data

Figure 7: Company profile

Major Cineplex Group Public Company Limited (MAJOR) is a leading cinema service provider in Thailand. The company also provides other businesses that are advertising business, bowling business, rental business and movie content business. The company's core revenue comes from cinema business which represented 78% of total sales and services revenue in 2022, followed by advertising business that accounted for 11%.

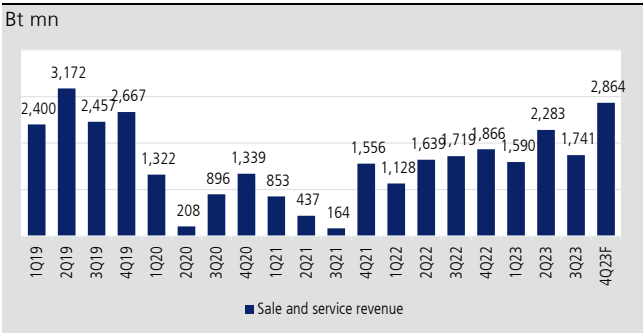
Source: Company data, KGI Securities Research

Figure 8: Breakdown of sales and service revenue



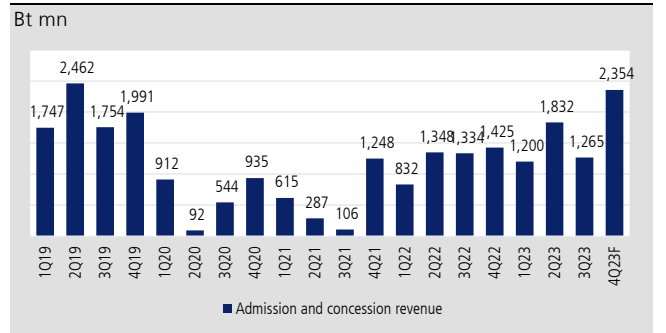
Source: Company data, KGI Securities Research

Figure 9: Sales and service revenues



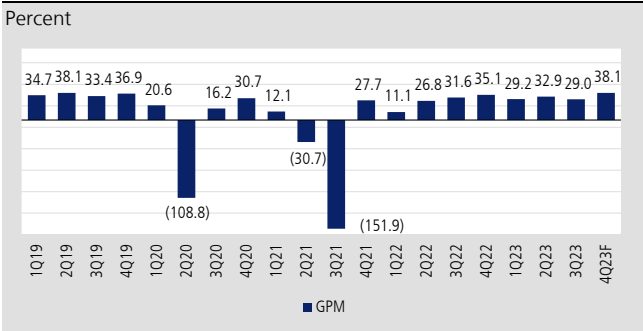
Source: Company data, KGI Securities Research

Figure 10: Cinema revenue



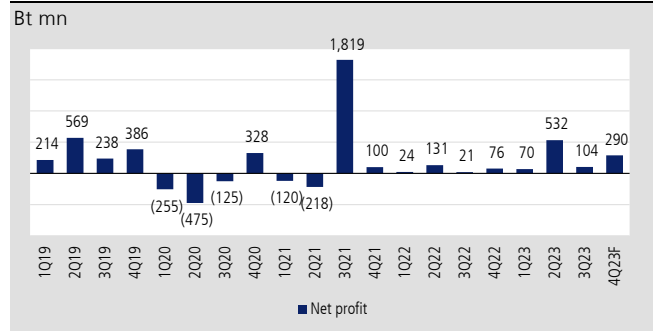
Source: Company data, KGI Securities Research

Figure 11: Gross profit margin



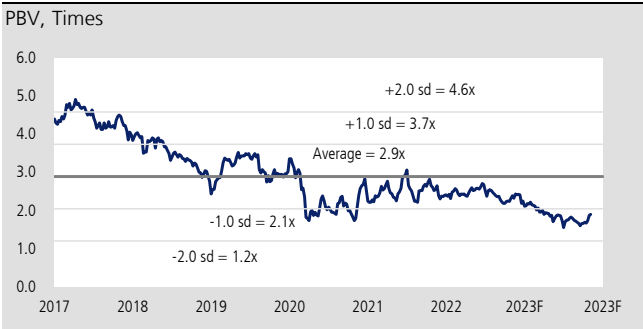
Source: Company data, KGI Securities Research

Figure 12: Net profit



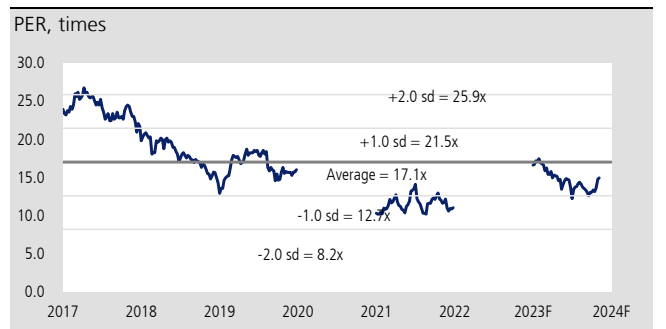
Source: Company data, KGI Securities Research

Figure 13: PBV



Source: Company data, KGI Securities Research

Figure 14: PER



Source: KGI Securities Research

Quarterly Income Statement

| | Mar-20A | Jun-20A | Sep-20A | Dec-20A | Mar-21A | Jun-21A | Sep-21A | Dec-21A | Mar-22A | Jun-22A | Sep-22A | Dec-22A | Mar-23A | Jun-23A | Sep-23A | Dec-23F |
|-------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Income Statement (Bt mn) | | | | | | | | | | | | | | | | |
| Revenue | 1,322 | 208 | 896 | 1,339 | 853 | 437 | 164 | 1,556 | 1,128 | 1,639 | 1,719 | 1,902 | 1,590 | 2,283 | 1,741 | 2,858 |
| Cost of Goods Sold | (1,049) | (435) | (751) | (929) | (750) | (571) | (412) | (1,125) | (1,003) | (1,201) | (1,175) | (1,234) | (1,127) | (1,532) | (1,236) | (1,773) |
| Gross Profit | 272 | (227) | 145 | 411 | 103 | (134) | (248) | 431 | 126 | 439 | 544 | 668 | 464 | 751 | 505 | 1,085 |
| Operating Expenses | (586) | (376) | (368) | (571) | (361) | (327) | (423) | (444) | (190) | (456) | (472) | (607) | (403) | (527) | (521) | (727) |
| Other incomes | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Operating Profit | (314) | (603) | (222) | (160) | (259) | (461) | (672) | (14) | (64) | (17) | 71 | 61 | 61 | 224 | (16) | 359 |
| Depreciation of fixed assets | (319) | (323) | (267) | (333) | (302) | (311) | (277) | (360) | (341) | (314) | (327) | (330) | (292) | (302) | (312) | (312) |
| Operating EBITDA | 5 | (280) | 45 | 173 | 43 | (151) | (394) | 347 | 277 | 297 | 398 | 391 | 353 | 526 | 296 | 671 |
| Non-Operating Income | 19 | 58 | 53 | 40 | 92 | 83 | 2,918 | 117 | 85 | 177 | 225 | 26 | 47 | 390 | 60 | 42 |
| Interest Income | 19 | 58 | 53 | 40 | 92 | 83 | 81 | 101 | 63 | 165 | 105 | 27 | 44 | 48 | 48 | 42 |
| Other Non-op Income | - | - | - | - | - | - | 2,837 | 16 | 22 | 11 | 120 | (1) | 3 | 342 | 11 | - |
| Non-Operating Expenses | (56) | (38) | (26) | (55) | (70) | (69) | (66) | (53) | (50) | (47) | (51) | (53) | (52) | (50) | (50) | (55) |
| Interest Expense | (56) | (38) | (26) | (55) | (70) | (69) | (66) | (53) | (50) | (47) | (51) | (53) | (52) | (50) | (50) | (55) |
| Other Non-op Expenses | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Net investment Income/(Loss) | 72 | 165 | 85 | 417 | 94 | 210 | 45 | 42 | 18 | 47 | (172) | 63 | 23 | 24 | 39 | 40 |
| Pre-tax Profit | (278) | (417) | (110) | 242 | (143) | (237) | 2,225 | 93 | (11) | 159 | 74 | 98 | 130 | 638 | 83 | 441 |
| Current taxation | 31 | (13) | (13) | 87 | 23 | 30 | (415) | 8 | 37 | (21) | (49) | (17) | (7) | (45) | 77 | (88) |
| Minorities | (1) | 11 | 1 | 1 | 8 | 25 | 9 | (0) | (2) | (6) | (4) | (5) | (2) | (10) | (5) | (8) |
| Extraordinary items | (7) | (56) | (3) | (3) | (9) | (35) | 2,291 | - | - | 56 | (19) | 0 | - | 346 | 85 | - |
| Net Profit | (255) | (475) | (125) | 328 | (120) | (218) | 1,819 | 100 | 24 | 131 | 21 | 76 | 70 | 532 | 104 | 290 |
| EPS (Bt) | (0.29) | (0.53) | (0.14) | 0.37 | (0.13) | (0.24) | 2.03 | 0.11 | 0.03 | 0.15 | 0.02 | 0.09 | 0.08 | 0.60 | 0.12 | 0.32 |
| Margins (%) | | | | | | | | | | | | | | | | |
| Gross profit margin | 20.6 | (108.8) | 16.2 | 30.7 | 12.1 | (30.7) | (151.9) | 27.7 | 11.1 | 26.8 | 31.6 | 35.1 | 29.2 | 32.9 | 29.0 | 38.0 |
| Operating margin | (23.7) | (289.1) | (24.8) | (12.0) | (30.3) | (105.5) | (410.7) | (0.9) | (5.7) | (1.0) | 4.2 | 3.2 | 3.8 | 9.8 | (0.9) | 12.5 |
| Operating EBITDA margin | 0.4 | (134.3) | 5.0 | 12.9 | 5.1 | (34.5) | (241.2) | 22.3 | 24.5 | 18.1 | 23.2 | 20.6 | 22.2 | 23.0 | 17.0 | 23.5 |
| Net profit margin | (19.3) | (227.9) | (14.0) | 24.5 | (14.1) | (49.9) | 1,112.2 | 6.5 | 2.1 | 8.0 | 1.2 | 4.0 | 4.4 | 23.3 | 6.0 | 10.1 |
| Growth (%) | | | | | | | | | | | | | | | | |
| Revenue growth | (44.9) | (93.4) | (63.5) | (49.8) | (35.4) | 109.7 | (81.7) | 16.2 | 32.3 | 275.1 | 950.7 | 22.3 | 40.9 | 39.3 | 1.3 | 50.3 |
| Operating growth | NM | NM | NM | NM | (17.6) | (23.5) | 202.4 | (91.6) | NM | NM | NM | NM | NM | NM | (122.4) | 484.9 |
| Operating EBITDA growth | (99.1) | (129.4) | (91.6) | (77.1) | 770.5 | (46.1) | NM | 101.0 | 540.3 | NM | NM | 12.8 | 27.7 | 77.1 | (25.6) | 71.5 |
| Net profit growth | NM | NM | NM | (4.8) | NM | NM | NM | (69.4) | NM | NM | (98.9) | (24.2) | 190.1 | 305.5 | 405.5 | 281.1 |

Source: Company data, KGI Securities Research

Balance Sheet

| As of 31 Dec (Bt mn) | 2020A | 2021A | 2022A | 2023F | 2024F | 2025F |
|------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Total Assets | 17,678 | 16,519 | 14,847 | 14,690 | 14,692 | 14,970 |
| Current Assets | 2,563 | 6,160 | 4,659 | 5,476 | 6,493 | 7,827 |
| Cash & ST Investments | 1,557 | 5,401 | 3,745 | 4,663 | 5,588 | 6,871 |
| Inventories | 118 | 111 | 151 | 81 | 92 | 97 |
| Accounts Receivable | 592 | 356 | 532 | 485 | 550 | 579 |
| Others | 296 | 291 | 231 | 246 | 262 | 280 |
| Non-current Assets | 15,115 | 10,360 | 10,188 | 9,215 | 8,200 | 7,143 |
| LT Investments | 6,807 | 2,236 | 2,269 | 2,269 | 2,269 | 2,269 |
| Net fixed Assets | 5,161 | 4,719 | 4,476 | 3,813 | 3,129 | 2,426 |
| Others | 3,147 | 3,405 | 3,443 | 3,133 | 2,802 | 2,448 |
| Total Liabilities | 11,052 | 9,233 | 7,625 | 7,057 | 6,768 | 6,649 |
| Current Liabilities | 5,009 | 5,107 | 2,805 | 3,303 | 3,158 | 3,176 |
| Accounts Payable | 2,028 | 2,034 | 1,992 | 2,929 | 2,769 | 2,771 |
| ST Borrowings | 2,913 | 2,314 | 748 | 304 | 313 | 323 |
| Others | 68 | 760 | 65 | 70 | 76 | 82 |
| Long-term Liabilities | 6,043 | 4,126 | 4,820 | 3,753 | 3,610 | 3,473 |
| Long-term Debts | 2,505 | 915 | 1,416 | 500 | 500 | 500 |
| Others | 3,538 | 3,211 | 3,404 | 3,253 | 3,110 | 2,973 |
| Shareholders' Equity | 6,626 | 7,287 | 7,221 | 7,526 | 7,700 | 7,971 |
| Common Stock | 895 | 895 | 895 | 895 | 895 | 895 |
| Capital Surplus | 4,056 | 4,056 | 4,056 | 4,056 | 4,056 | 4,056 |
| Retained Earnings | 1,638 | 2,308 | 2,022 | 2,307 | 2,459 | 2,704 |
| Others | 38 | 29 | 249 | 269 | 291 | 316 |

Source: KGI Securities Research

Key Ratios

| Year to 31 Dec (Bt mn) | 2020A | 2021A | 2022A | 2023F | 2024F | 2025F |
|----------------------------------|--------|---------|--------|----------|----------|----------|
| Forecast Drivers | | | | | | |
| Number of guest (mn) | 14.5 | 6.7 | 21.3 | 30.2 | 33.0 | 34.6 |
| Growth (% YoY) | | | | | | |
| Sales | (64.8) | (20.1) | 112.3 | 26.6 | 13.3 | 5.3 |
| OP | N.A. | N.A. | N.A. | 1,437.8 | 29.0 | 11.9 |
| EBITDA | N.A. | N.A. | N.A. | 58.6 | 9.1 | 4.4 |
| NP | N.A. | N.A. | (84.1) | 278.7 | (14.5) | 8.0 |
| EPS | N.A. | N.A. | (84.1) | 278.7 | (14.5) | 8.0 |
| Profitability (%) | | | | | | |
| Gross Margin | 16.0 | 5.0 | 27.8 | 32.5 | 33.6 | 34.2 |
| Operating Margin | (34.5) | (56.6) | 0.7 | 8.4 | 9.5 | 10.1 |
| EBITDA Margin | (1.5) | (15.1) | 21.2 | 26.6 | 25.6 | 25.4 |
| Net Profit Margin | (14.0) | 52.5 | 3.9 | 11.8 | 8.9 | 9.1 |
| ROAA | (3.0) | 9.2 | 1.6 | 6.5 | 5.6 | 5.9 |
| ROAE | (7.5) | 22.7 | 3.5 | 13.0 | 10.7 | 11.3 |
| Stability | | | | | | |
| Gross Debt/Equity (%) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net Debt/Equity (%) | 58.1 | 16.7 | 13.8 | (16.0) | (26.5) | (40.5) |
| Interest Coverage (x) | (7.4) | (6.6) | 0.2 | 3.4 | 4.4 | 4.9 |
| Interest & ST Debt Coverage (x) | (0.4) | (0.7) | 0.0 | 1.3 | 1.7 | 1.9 |
| Cash Flow Interest Coverage (x) | (2.4) | 1.4 | (5.8) | (16.8) | (9.7) | (11.3) |
| Cash Flow/Interest & ST Debt (x) | 0.2 | (0.2) | 2.1 | 32.5 | 17.2 | 18.4 |
| Current Ratio (x) | 0.5 | 1.2 | 1.7 | 1.7 | 2.1 | 2.5 |
| Quick Ratio (x) | 0.5 | 1.2 | 1.6 | 1.6 | 2.0 | 2.4 |
| Net Debt (Bt mn) | 3,848 | 1,214.8 | 997.3 | Net cash | Net cash | Net cash |
| Per Share Data (Bt) | | | | | | |
| EPS | (0.6) | 1.8 | 0.3 | 1.1 | 0.9 | 1.0 |
| CFPS | 0.5 | (0.4) | 1.3 | 3.8 | 2.2 | 2.5 |
| BVPS | 7.4 | 8.1 | 8.1 | 8.4 | 8.6 | 8.9 |
| SPS | 4.2 | 3.4 | 7.1 | 9.0 | 10.2 | 10.8 |
| EBITDA/Share | (0.1) | (0.5) | 1.5 | 2.4 | 2.6 | 2.7 |
| DPS | 0.0 | 1.6 | 0.3 | 0.8 | 0.7 | 0.7 |

Source: KGI Securities Research

Profit & Loss

| Year to 31 Dec (Bt mn) | 2020A | 2021A | 2022A | 2023F | 2024F | 2025F |
|------------------------------|----------------|----------------|--------------|--------------|--------------|--------------|
| Revenue | 3,765 | 3,010 | 6,388 | 8,090 | 9,168 | 9,656 |
| Cost of Goods Sold | (3,164) | (2,858) | (4,612) | (5,464) | (6,086) | (6,353) |
| Gross Profit | 601 | 151 | 1,777 | 2,626 | 3,082 | 3,303 |
| Operating Expenses | (1,900) | (1,855) | (1,733) | (1,950) | (2,209) | (2,327) |
| Other incomes | - | - | - | - | - | - |
| Operating Profit | (1,299) | (1,704) | 44 | 676 | 872 | 976 |
| Depreciation of fixed assets | 1,242 | 1,250 | 1,311 | 1,473 | 1,473 | 1,473 |
| Operating EBITDA | (57) | (454) | 1,355 | 2,150 | 2,346 | 2,450 |
| Non-Operating Income | 101 | 3,464 | 521 | 546 | 200 | 200 |
| Interest Income | 15 | 20 | 14 | 200 | 200 | 200 |
| Other Non-op Income | 86 | 3,444 | 506 | 346 | - | - |
| Non-Operating Expenses | (175) | (258) | (201) | (201) | (201) | (201) |
| Interest Expense | (175) | (258) | (201) | (201) | (201) | (201) |
| Other Non-op Expenses | - | - | - | - | - | - |
| Equity Income/(Loss) | 740 | 392 | (44) | 196 | 176 | 159 |
| Pre-tax Profit | (633) | 1,894 | 320 | 1,218 | 1,048 | 1,134 |
| Current taxation | 93 | (354) | (51) | (244) | (210) | (227) |
| Minorities | 13 | 42 | (17) | (19) | (22) | (26) |
| Extraordinary items | - | - | - | - | - | - |
| Net Profit | (527) | 1,581 | 252 | 955 | 816 | 882 |
| EPS (Bt) | (0.59) | 1.77 | 0.28 | 1.07 | 0.91 | 0.99 |

Source: KGI Securities Research

Cash Flow

| Year to 31 Dec (Bt mn) | 2020A | 2021A | 2022A | 2023F | 2024F | 2025F |
|-----------------------------|-------|---------|---------|---------|-------|-------|
| Operating Cash Flow | 412 | (369) | 1,155 | 3,364 | 1,937 | 2,258 |
| Net Profit | (633) | 1,894 | 320 | 1,218 | 1,048 | 1,134 |
| Depreciation & Amortization | 1,242 | 911 | 1,311 | 1,135 | 1,168 | 1,201 |
| Change in Working Capital | (46) | (422) | (460) | 1,012 | (279) | (78) |
| Others | (151) | (2,752) | (17) | - | - | - |
| Investment Cash Flow | (472) | 4,014 | 605 | (475) | (479) | (481) |
| Net CAPEX | (247) | (157) | (528) | (200) | (200) | (200) |
| Change in LT Investment | (27) | (3,360) | 3,307 | (77) | (80) | (82) |
| Change in Other Assets | (197) | 7,531 | (2,174) | (197) | (199) | (199) |
| Free Cash Flow | (60) | 3,645 | 1,760 | 2,889 | 1,458 | 1,777 |
| Financing Cash Flow | 671 | (3,267) | (1,831) | (2,169) | (785) | (751) |
| Change in Share Capital | - | - | - | - | - | - |
| Net Change in Debt | 978 | (2,377) | (1,289) | (1,498) | (121) | (114) |
| Change in Other LT Liab. | (307) | (890) | (542) | (671) | (664) | (637) |
| Net Cash Flow | 611 | 378 | (71) | 721 | 673 | 1,026 |

Source: KGI Securities Research

Rates of Return on Invested Capital

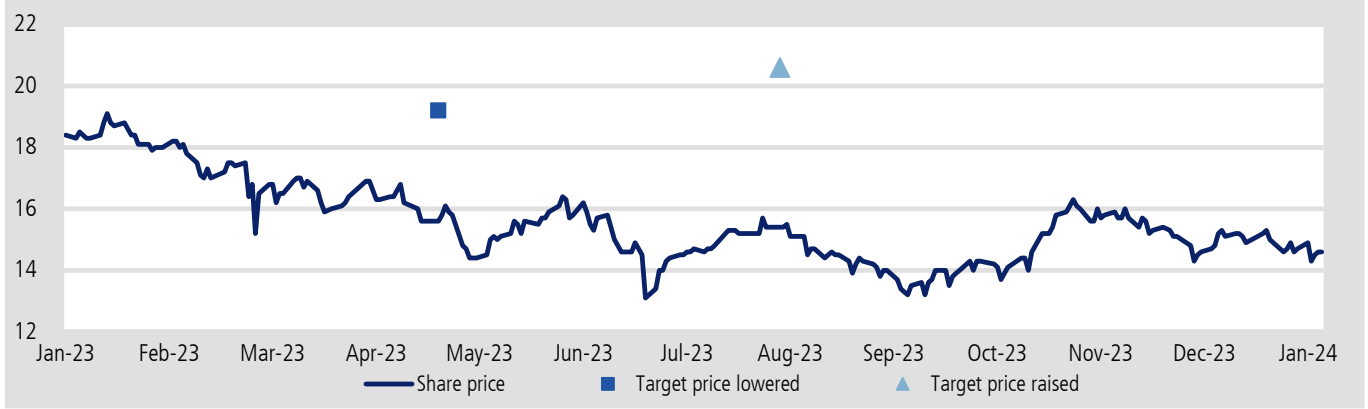
| Year | 1- $\frac{\text{COGS}}{\text{Revenue}}$ | + $\frac{\text{Depreciation}}{\text{Revenue}}$ | + $\frac{\text{Operating Exp.}}{\text{Revenue}}$ | = Operating Margin |
|---------|---|--|--|---------------------------|
| Dec-20A | 84.0% | 33.0% | 50.5% | -67.5% |
| Dec-21A | 95.0% | 41.5% | 61.6% | -98.2% |
| Dec-22A | 72.2% | 20.5% | 27.1% | -19.8% |
| Dec-23F | 67.5% | 18.2% | 24.1% | -9.9% |
| Dec-24F | 66.4% | 16.1% | 24.1% | -6.6% |
| Dec-25F | 65.8% | 15.3% | 24.1% | -5.1% |

| Year | 1/ $\frac{\text{Working Capital}}{\text{Revenue}}$ | + $\frac{\text{Net PPE}}{\text{Revenue}}$ | + $\frac{\text{Other Assets}}{\text{Revenue}}$ | = Capital Turnover |
|---------|--|---|--|---------------------------|
| Dec-20A | -0.01 | 1.37 | 0.91 | 0.44 |
| Dec-21A | -0.14 | 1.57 | 1.23 | 0.38 |
| Dec-22A | -0.07 | 0.70 | 0.58 | 0.83 |
| Dec-23F | 0.13 | 0.47 | 0.42 | 0.99 |
| Dec-24F | -0.03 | 0.34 | 0.33 | 1.55 |
| Dec-25F | -0.01 | 0.25 | 0.28 | 1.90 |

| Year | Operating Margin | x | Capital Turnover | x | Cash Tax Rate | = After-tax Return on Inv. Capital |
|---------|------------------|---|------------------|---|---------------|---|
| Dec-20A | -67.5% | | 0.4 | | 85.4 | -25.3 |
| Dec-21A | -98.2% | | 0.4 | | 81.3 | -30.0 |
| Dec-22A | -19.8% | | 0.8 | | 83.9 | -13.8 |
| Dec-23F | -9.9% | | 1.0 | | 80.0 | -7.8 |
| Dec-24F | -6.6% | | 1.6 | | 80.0 | -8.1 |
| Dec-25F | -5.1% | | 1.9 | | 80.0 | -7.8 |

Source: KGI Securities Research

Major Cineplex Group - Recommendation & target price history



Source: KGI Securities Research

Company's ESG details

Environment

- The company developed business and subsidiary agencies to be green business emphasizing environmental conservation under the operation to have the least affect on the environment to ensure compliance with the target of sustainable business development. This includes utilization of environmental friendly materials and promoting and creating consciousness to personnel at all levels to become more aware of environmental conservation.
- In 2022, MAJOR undertook the use of paper bags in place of biodegradable plastic bags starting from 2020. In the previous year, over 605,000 paper bags were used, reducing costs by up to Bt90,705.
- The company replaced a total of 5,452 light bulbs in 2022 and determined KPI to control energy consumption each year as well as set the goal to reduce energy use when compared with total energy consumption of 38,500 MW in 2016. According to the 2022 operation results, the company consumed 34.15 million Units of electric power, achieving the established goal.
- The company set a goal to reduce accumulated greenhouse gas emissions by 5,000 tons carbon-dioxide equivalent within 5 years from 2020. In 2022, MAJOR succeeded in reducing greenhouse gas emissions to 17,052 carbon-dioxide equivalent, a 12% decrease from 2016.

Social

- In determining policy and practices on social management in business operation process, the company emphasized compliance with laws, rules and regulations governing social management including the respect for human rights by taking sufficient economy principles and international sustainability standards, i.e. Global Sustainable Development Goals (UN SDGs) into consideration to determine relevant policies for all-round social management, concurrently in respect of impact mitigation and environmental and social assistance, i.e. policy on human rights, policy on safety, stability, occupational health, the environment and energy, policy on business supervision, prevention and counter-corruption, care for personnel, customers, business etiquettes, including survey on opinions and expectations of stakeholders, for development of works and activities responding to stakeholders' expectation with key practices adopted by the Company as guidelines for organizational stability assessment.
- MAJOR is aware of its social responsibility in respect to human rights and has taken action to support career building for disabled persons, i.e., project on allocation of spaces for disabled persons to sell lotteries and project on Office Syndrome relieving massage by disabled persons, with total value of over Bt1.27mn per year for such undertakings. In 2022, the company arranged to have thorough examinations on human rights. It was found that there were no complaints on human right infringement in 2022.
- In 2022, MAJOR and Major Care Foundation spent Bt2.6mn, covering budgets supporting the activities for the society, volunteering personnel participating in the activities, donations as well as administrative costs of the various projects.

Governance

- MAJOR maintains annual "Excellent" CG scoring From Thai Institute of Directors Association (IOD).

Source: Company data, KGI Securities Research

SET ESG Ratings

| Stock | Company name | SET ESG Ratings | Stock | Company name | SET ESG Ratings |
|--------|-------------------------------------|-----------------|--------|--|-----------------|
| ADVANC | ADVANCED INFO SERVICE | AAA | KTC | KRUNGTHAI CARD | AAA |
| AMATA | AMATA CORPORATION | AAA | LH | LAND AND HOUSES | A |
| AOT | AIRPORTS OF THAILAND | A | MAJOR | MAJOR CINEPLEX GROUP | AA |
| AP | AP (THAILAND) | AA | MEGA | MEGA LIFESCIENCES | A |
| BAFS | BANGKOK AVIATION FUEL SERVICES PCL. | AA | MINT | MINOR INTERNATIONAL | AA |
| BAM | BANGKOK COMMERCIAL ASSET MANAGEMEN | AA | MTC | MUANGTHAI CAPITAL | A |
| BANPU | BANPU | AAA | OR | PTT OIL AND RETAIL BUSINESS | AAA |
| BBGI | BBGI | AA | ORI | ORIGIN PROPERTY | AA |
| BBL | BANGKOK BANK | AA | OSP | OSOTSPA | AA |
| BCH | BANGKOK CHAIN HOSPITAL | AA | PLANB | PLAN B MEDIA | AA |
| BCP | BANGCHAK CORPORATION | AAA | PSH | PRUKSA HOLDING | BBB |
| BCPG | BCPG | AA | PTT | PTT | AAA |
| BDMS | BANGKOK DUSIT MEDICAL SERVICES | AA | PTTEP | PTT EXPLORATION AND PRODUCTION | AAA |
| BEM | BANGKOK EXPRESSWAY AND METRO | AA | PTTGC | PTT GLOBAL CHEMICAL | AAA |
| BGRIM | B.GRIMM POWER | AAA | RATCH | RATCH GROUP | AA |
| BPP | BANPU POWER | AAA | RBF | R&B FOOD SUPPLY | BBB |
| BTS | BTS GROUP HOLDINGS | AA | SAK | SAKSIAM LEASING | A |
| CBG | CARABAO GROUP | A | SAPPE | SAPPE | BBB |
| CENTEL | CENTRAL PLAZA HOTEL | A | SAT | SOMBOON ADVANCE TECHNOLOGY | AA |
| CK | CH. KARNCHANG | A | SAWAD | SRISAWAD CORPORATION | BBB |
| CKP | CK POWER | AAA | SCB | SCB X | AA |
| COM7 | COM7 | A | SCC | THE SIAM CEMENT | AAA |
| CPALL | CP ALL | AAA | SCCC | SIAM CITY CEMENT | AA |
| CPAXT | CP AXTRA | AAA | SCGP | SCG PACKAGING | AAA |
| CPF | CHAROEN POKPHAND FOODS | AAA | SHR | S HOTELS AND RESORTS | A |
| CPN | CENTRAL PATTANA | AA | SICT | SILICON CRAFT TECHNOLOGY | A |
| EGCO | ELECTRICITY GENERATING | AA | SMPC | SAHAMITR PRESSURE CONTAINER | AA |
| ERW | THE ERWAN GROUP | A | SNC | SNC FORMER | A |
| GFPT | GFPT | BBB | SPALAI | SUPALAI | AA |
| GLOBAL | SIAM GLOBAL HOUSE | AA | STEC | SINO-THAI ENGINEERING AND CONSTRUCTION | A |
| GPSC | GLOBAL POWER SYNERGY | AA | STGT | SRI TRANG GLOVES (THAILAND) | AAA |
| GULF | GULF ENERGY DEVELOPMENT | AA | TCAP | THANACHART CAPITAL | A |
| HANA | HANA MICROELECTRONICS | AA | TFG | THAIFOODS GROUP | A |
| HENG | HENG LEASING AND CAPITAL | A | THCOM | THAICOM | AAA |
| HMPRO | HOME PRODUCT CENTER | AA | TISCO | TISCO FINANCIAL GROUP | AAA |
| INTUCH | INTOUCH HOLDINGS | AA | TOP | THAI OIL | AAA |
| IRPC | IRPC | AA | TTB | TMBTHANACHART BANK | AA |
| IVL | INDORAMA VENTURES | AA | UBE | UBON BIO ETHANOL | A |
| KBANK | KASIKORNBANK | AAA | VGI | VGI | AA |
| KEX | KERRY EXPRESS (THAILAND) | BBB | WHA | WHA CORPORATION | AAA |
| KKP | KIATNAKIN PHATRA BANK | BBB | WHAUP | WHA UTILITIES AND POWER | AAA |
| KTB | KRUNG THAI BANK | AAA | ZEN | ZEN CORPORATION GROUP | AA |

Source: www.setsustainability.com

Disclaimer: The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by the relevant institution as disclosed by the Office of the Securities and Exchange Commission, is made in order to comply with the policy and sustainable development plan for the listed companies. The relevant institution made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of the assessment result.

Corporate Governance Report of Thai Listed Companies



Companies with Excellent CG Scoring

| Stock | Company name | Stock | Company name | Stock | Company name |
|--------|-------------------------------------|--------|--------------------------------|---------|--|
| AAV | ASIA AVIATION | GLOBAL | SIAM GLOBAL HOUSE | RATCH | RATCH GROUP |
| ADVANC | ADVANCED INFO SERVICE | GPSC | GLOBAL POWER SYNERGY | RBF | R&B FOOD SUPPLY |
| AMA | AMA MARINE | GULF | GULF ENERGY DEVELOPMENT | SAT | SOMBOON ADVANCE TECHNOLOGY |
| AMATA | AMATA CORPORATION | HANA | HANA MICROELECTRONICS | SCB | SCB X |
| ANAN | ANANDA DEVELOPMENT | HENG | HENG LEASING AND CAPITAL | SCC | THE SIAM CEMENT |
| AOT | AIRPORTS OF THAILAND | HMPRO | HOME PRODUCT CENTER | SCCC | SIAM CITY CEMENT |
| AP | AP (THAILAND) | INTUCH | INTOUCH HOLDINGS | SCGP | SCG PACKAGING |
| BAFS | BANGKOK AVIATION FUEL SERVICES PCL. | IRPC | IRPC | SEAFECO | SEAFECO |
| BAM | BANGKOK COMMERCIAL ASSET MANAGEMENT | IVL | INDORAMA VENTURES | SHR | S HOTELS AND RESORTS |
| BANPU | BANPU | KBANK | KASIKORNBANK | SICT | SILICON CRAFT TECHNOLOGY |
| BBL | BANGKOK BANK | KCE | KCE ELECTRONICS | SMPC | SAHAMITR PRESSURE CONTAINER |
| BCP | BANGCHAK CORPORATION | KEX | KERRY EXPRESS (THAILAND) | SNC | SNC FORMER |
| BCPG | BCPG | KKP | KIATNAKIN PHATRA BANK | SPALI | SUPALAI |
| BDMS | BANGKOK DUSIT MEDICAL SERVICES | KTB | KRUNG THAI BANK | SPRC | STAR PETROLEUM REFINING |
| BEM | BANGKOK EXPRESSWAY AND METRO | KTC | KRUNGTHAI CARD | STEC | SINO-THAI ENGINEERING AND CONSTRUCTION |
| BGRIM | B.GRIMM POWER | LPN | L.P.N. DEVELOPMENT | STGT | SRI TRANG GLOVES (THAILAND) |
| BPP | BANPU POWER | MAJOR | MAJOR CINEPLEX GROUP | SUN | SUNSWEEET |
| BTS | BTS GROUP HOLDINGS | MBK | MBK | SVI | SVI |
| CENDEL | CENTRAL PLAZA HOTEL | MINT | MINOR INTERNATIONAL | TACC | T.A.C. CONSUMER |
| CK | CH. KARNCHANG | MTC | MUANGTHAI CAPITAL | TCAP | THANACHART CAPITAL |
| CKP | CK POWER | OR | PTT OIL AND RETAIL BUSINESS | THCOM | THAICOM |
| COM7 | COM7 | ORI | ORIGIN PROPERTY | TISCO | TISCO FINANCIAL GROUP |
| CPALL | CP ALL | OSP | OSOTSPA | TKN | TAOKAENOI FOOD & MARKETING |
| CPAXT | CP AXTRA | PLANB | PLAN B MEDIA | TOP | THAI OIL |
| CPF | CHAROEN POKPHAND FOODS | PSH | PRUKSA HOLDING | TTB | TMBTHANACHART BANK |
| CPN | CENTRAL PATTANA | PTG | PTG ENERGY | TU | THAI UNION GROUP |
| DELTA | DELTA ELECTRONICS (THAILAND) | PTT | PTT | VGI | VGI |
| DOHOM | DOHOME | PTTEP | PTT EXPLORATION AND PRODUCTION | WHA | WHA CORPORATION |
| EGCO | ELECTRICITY GENERATING | PTTGC | PTT GLOBAL CHEMICAL | WHAUP | WHA UTILITIES AND POWER |
| GFPT | GFPT | PYLON | PYLON | ZEN | ZEN CORPORATION GROUP |
| GGC | GLOBAL GREEN CHEMICALS | QH | QUALITY HOUSES | | |



Companies with Very Good CG Scoring

| Stock | Company name | Stock | Company name | Stock | Company name |
|--------|------------------------------|--------|----------------------|--------|-----------------------|
| AEONTS | AEON THANA SINSAP (THAILAND) | JMT | JMT NETWORK SERVICES | SFT | SHRINKFLEX (THAILAND) |
| BCH | BANGKOK CHAIN HOSPITAL | LH | LAND AND HOUSES | SINGER | SINGER THAILAND |
| BEC | BEC WORLD | M | MK RESTAURANT GROUP | SMD | SAINTMED |
| BH | BUMRUNGRAD HOSPITAL | MEGA | MEGA LIFESCIENCES | SNNP | SRINANAPORN MARKETING |
| CBG | CARABAO GROUP | NETBAY | NETBAY | SPA | SIAM WELLNESS GROUP |
| CHG | CHULARAT HOSPITAL | PJW | PANJAWATTANA PLASTIC | TFG | THAIFOODS GROUP |
| ERW | THE ERAWAN GROUP | SAK | SAKSIAM LEASING | TIDLOR | NGERN TID LOR |
| ESSO | ESSO (THAILAND) | SAPPE | SAPPE | TNP | THANAPIRIYA |
| HUMAN | HUMANICA | SAWAD | SRISAWAD CORPORATION | UBE | UBON BIO ETHANOL |
| IIG | I&I GROUP | SFLEX | STARFLEX | XO | EXOTIC FOOD |



Companies with Good CG Scoring

| Stock | Company name | Stock | Company name | Stock | Company name |
|-------|------------------------|-------|--------------------------|-------|-------------------|
| AU | AFTER YOU | LPH | LADPRAO GENERAL HOSPITAL | TPCH | TPC POWER HOLDING |
| EKH | EKACHAI MEDICAL CARE | MENA | MENA TRANSPORT | | |
| JMART | JAYMART GROUP HOLDINGS | SISB | SISB | | |

Companies classified Not in the three highest score groups

| Stock | Company name | Stock | Company name | Stock | Company name |
|-------|--------------------|-------|------------------------|-------|-----------------------|
| BBGI | BBGI | NTSC | Nutrition SC | TGE | THACHANG GREEN ENERGY |
| BTG | BETAGRO | PLT | Pilatus Marine | | |
| ITC | i-Tail Corporation | PQS | Premier Quality Starch | | |

Source: www.thai-iod.com

Disclaimer: The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an assessment of operation and is not based on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of such survey result.

Anti-corruption Progress Indicator

Level 5: Extended

| Stock | Company name | Stock | Company name | Stock | Company name |
|--------|--------------------------------|--------|------------------------------|--------|---|
| ADVANC | ADVANCED INFO SERVICE | GLOBAL | SIAM GLOBAL HOUSE | QH | QUALITY HOUSES |
| ANAN | ANANDA DEVELOPMENT | GPSC | GLOBAL POWER SYNERGY | RATCH | RATCHABURI ELECTRICITY GENERATING HOLDING |
| BBL | BANGKOK BANK | HMPRO | HOME PRODUCT CENTER | ROBINS | ROBINSON DEPARTMENT STORE |
| BCH | BANGKOK CHAIN HOSPITAL | IRPC | IRPC | SCC | THE SIAM CEMENT |
| BDMS | BANGKOK DUSIT MEDICAL SERVICES | KBANK | KASIKORN BANK | SIRI | SANSIRI |
| BIGC | BIG C SUPERCENTER | KCE | KCE ELECTRONICS | SPALI | SUPALAI |
| CK | CH. KARNCHANG | KKP | KIATNAKIN BANK | STEC | SINO-THAI ENGINEERING AND CONSTRUCTION |
| DCC | DYNASTY CERAMIC | KTB | KRUNG THAI BANK | TCAP | THANACHART CAPITAL |
| DELTA | DELTA ELECTRONICS (THAILAND) | LPH | LADPRAO GENERAL HOSPITAL | TISCO | TISCO FINANCIAL GROUP |
| DRT | DIAMOND ROOFING TILES | PACE | PACE DEVELOPMENT CORPORATION | TMT | THAI METAL TRADE |
| EGCO | ELECTRICITY GENERATING | PTT | PTT | TOP | THAI OIL |
| GFPT | GFPT | PTTGC | PTT GLOBAL CHEMICAL | | |

Level 4: Certified

| Stock | Company name | Stock | Company name | Stock | Company name |
|--------|----------------------------|--------|--------------------------------|---------|----------------------------|
| AAV | ASIA AVIATION | ERW | THE ERAWAN GROUP | SAPPE | SAPPE |
| AP | ASIAN PROPERTY DEVELOPMENT | GLOW | GLOW ENERGY | SAWAD | SRISAWAD POWER 1979 |
| BA | BANGKOK AIRWAYS | GUNKUL | GUNKUL ENGINEERING | SCB | THE SIAM COMMERCIAL BANK |
| BANPU | BANPU | ILINK | INTERLINK COMMUNICATION | SCN | SCAN INTER |
| BCP | THE BANGCHAK PETROLEUM | KTC | KRUNGTHAI CARD | SEAFSCO | SEAFSCO |
| BH | BUMRUNGRAD HOSPITAL | LH | LAND AND HOUSES | SVI | SVI |
| BJCHI | BJC HEAVY INDUSTRIES | LPN | L.P.N. DEVELOPMENT | TASCO | TIPCO ASPHALT |
| CBG | CARABAO GROUP | MAKRO | SIAM MAKRO | TKN | TAOKAENOI FOOD & MARKETING |
| CENDEL | CENTRAL PLAZA HOTEL | MALEE | MALEE SAMPRAN | TMB | TMB BANK |
| CHG | CHULARAT HOSPITAL | MINT | MINOR INTERNATIONAL | TRT | TIRATHAI |
| CKP | CK POWER | MODERN | MODERNFORM GROUP | TRUE | TRUE CORPORATION |
| CPF | CHAROEN POKPHAND FOODS | NOK | NOK AIRLINES | TVO | THAI VEGETABLE OIL |
| CPN | CENTRAL PATTANA | PTTEP | PTT EXPLORATION AND PRODUCTION | | |
| DTAC | TOTAL ACCESS COMMUNICATION | PYLON | PYLON | | |

Level 3: Established

| Stock | Company name | Stock | Company name | Stock | Company name |
|-------|------------------------------|-------|-------------------|-------|-------------------------|
| BEM | BANGKOK EXPRESSWAY AND METRO | MTLS | MUANGTHAI LEASING | SPRC | STAR PETROLEUM REFINING |
| CPALL | CP ALL | SCI | SCI ELECTRIC | | |

No progress

| Stock | Company name | Stock | Company name | Stock | Company name |
|-------|----------------------|-------|--------------------|-------|-------------------|
| AOT | AIRPORTS OF THAILAND | BPP | BANPU POWER | FN | FN FACTORY OUTLET |
| BPCG | BPCG | BTS | BTS GROUP HOLDINGS | TPCH | TPC POWER HOLDING |

Source: www.cgthailand.org

Disclaimer: The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by the relevant institution as disclosed by the Office of the Securities and Exchange Commission, is made in order to comply with the policy and sustainable development plan for the listed companies. The relevant institution made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of the assessment result.

KGI Locations

| | | |
|------------------|----------|---|
| China | Shanghai | Room 2703B-2704, Tower A , Shanghai Dawning Centre,500 Hongbaoshi Road Shanghai, PRC 201103 |
| | Shenzhen | Room 24D1, 24/F, A Unit, Zhen Ye Building, 2014 Bao'annan Road, Shenzhen, PRC 518008 |
| Taiwan | Taipei | 700 Mingshui Road, Taipei, Taiwan Telephone 886.2.2181.8888 • Facsimile 886.2.8501.1691 |
| Hong Kong | | 41/F Central Plaza, 18 Harbour Road, Wanchai, Hong Kong Telephone 852.2878.6888 Facsimile 852.2878.6800 |
| Thailand | Bangkok | 8th - 11th floors, Asia Centre Building 173 South Sathorn Road, Bangkok 10120, Thailand Telephone 66.2658.8888 Facsimile 66.2658.8014 |
| Singapore | | 4 Shenton Way #13-01 SGX Centre 2 Singapore 068807 Telephone 65.6202.1188 Facsimile 65.6534.4826 |

KGI's Ratings

| Rating | Definition |
|-------------------|---|
| Outperform (OP) | The stock's excess return over the next twelve months is ranked in the top 40% of KGI's coverage universe in the related market (e.g. Taiwan).. |
| Neutral (N) | The stock's excess return over the next twelve months is ranked in the range between the top 40% and the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan) |
| Under perform (U) | The stock's excess return over the next twelve months is ranked in the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan). |
| Not Rated (NR) | The stock is not rated by KGI. |
| Restricted (R) | KGI policy and/or applicable law regulations preclude certain types of communications, including an investment recommendation, during the course of KGI's engagement in an investment banking transaction and in certain other circumstances. Excess return = 12M target price/current price- |
| Note | When an analyst publishes a new report on a covered stock, we rank the stock's excess return with those of other stocks in KGI's coverage universe in the related market. We will assign a rating based on its ranking. If an analyst does not publish a new report on a covered stock, its rating will not be changed automatically. |

Disclaimer

KGI Securities (Thailand) Plc. ("The Company") disclaims all warranties with regards to all information contained herein. In no event shall the Company be liable for any direct, indirect or any damages whatsoever resulting from loss of income or profits, arising by utilization and reliance on the information herein. All information hereunder does not constitute a solicitation to buy or sell any securities but constitutes our sole judgment as of this date and are subject to change without notice.