



# Major Cineplex Group

(MAJOR.BK/MAJOR TB)\*

## Outperform · Maintained

Price as of 17 May 2021	19.00
12M target price (Bt/shr)	25.25
Unchanged/Revised up(down)(%)	Unchanged
Upside/downside (%)	32.9

### Key messages

MAJOR earlier reported a 1Q21 net loss of Bt120mn pressured by a slowdown in the cinema segment with fewer guests during the second wave of COVID-19. The company is expected to continue to show a loss in 2Q21 due to the third wave of COVID-19 while it should recover from 3Q21 onward backed by further easing of the outbreak and stronger movies from Hollywood and more Thai movies. We maintain our full-year forecasts at net profits of Bt345mn in 2021 and Bt1.0bn in 2022. We rate MAJOR Outperform with a target price of Bt25.25 (PER 21.1x, -0.25 S.D.).

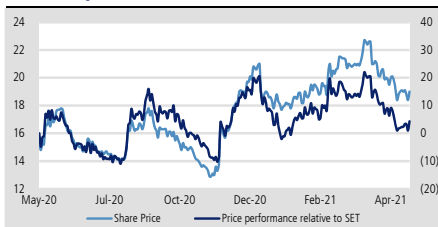
### Trading Data

Mkt cap (Btbn/US\$mn)	17.0/425
Outstanding shares (mn)	895
Foreign ownership (mn)	37.15
3M avg. daily trading (mn)	5
52-week trading range (Bt)	12.60 – 23.40
Performance (%)	3M 6M 12M
Absolute	0.5 15.2 37.7
Relative	-1.2 1.5 14.4

### Quarterly EPS

	1Q	2Q	3Q	4Q
2019	0.23	0.56	0.22	0.30
2020	(0.29)	(0.53)	(0.14)	0.37
2021	(0.13)	NA	NA	NA

### Share price chart



Source: SET

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## Strong recovery expected in 2H21

### Event

1Q21 analyst meeting.

### Impact

#### Lower revenue pressured 1Q21 earnings

MAJOR earlier reported a 1Q21 net loss of Bt120mn, weakening from a net profit of Bt328mn in 4Q20, but improving from a net loss of Bt255mn in 1Q20. Revenue declined to Bt853mn (-36% QoQ, -35% YoY) with slowdowns in all segments, particularly cinema. Cinema revenue was dragged down by the number of guests declining to only 3.0mn (-40% QoQ, -46% YoY) due to the second wave of COVID-19 while Average Ticket Price (ATP) increased to Bt160 (+6% QoQ, +14% YoY) thanks to the success of *Godzilla vs. Kong*, which beat revenue from the top ranked films in 1Q20 and 4Q20 which were Thai movies.

#### Loss to continue in 2Q21 while earnings should recover from 3Q21 onward

We expect another net loss in 2Q21 due to the third wave of COVID-19, as all entertainment venues have been closed since 10 April 2021, including theaters. However, earnings should turn to profit from 2H21 onward driven by increases in cinema and concession revenues along with a return of guests as i) the outbreak is expected to ease further as vaccinations become more widespread, and ii) strong movie line up from Hollywood from 3Q21 onward including films such as *The Fast and the Furious 9*, *Black Widow* and *No Time To Die*, coupled with more Thai movies that are expected to be popular among people upcountry.

#### Maintain our 2021 - 2022 core profit forecasts

Despite the net loss in 1Q21 and bleak outlook for 2Q21, we maintain our full-year 2021 earnings forecast at a net profit of Bt345mn as earnings should improve in 2H21. Meanwhile, a solid net profit of Bt1.07bn is expected for 2022 backed by strong movies from both Hollywood and Thailand.

### Valuation & Action

We reiterate a rating of Outperform with a 2022 target price of Bt25.25 (PER 21.1x, -0.25 S.D.).

### Risks

Lower than expected cinema revenue.

### Key financials and valuations

	Dec-18A	Dec-19A	Dec-20A	Dec-21F	Dec-22F
Revenue (Btmn)	9,952	10,697	3,765	5,766	8,943
Gross Profit (Btmn)	3,453	3,848	601	1,855	2,861
EBIT (Btmn)	962	1,211	(1,299)	12	893
Net Profit (Btmn)	1,284	1,407	(527)	345	1,072
Normalized Profit (Btmn)	1,098	1,401	(470)	345	1,072
EPS (Bt)	1.43	1.57	(0.59)	0.39	1.20
DPS (Bt)	1.35	1.00	-	0.25	0.90
EPS growth (%)	7.6	9.6	NM	NM	210.4
P/E (x)	14.4	16.1	NM	49.2	15.9
P/B (x)	2.8	3.0	2.5	2.4	2.3
EV/EBITDA (x)	8.1	8.1	(286.3)	12.0	7.2
Net debt/Equity (x)	0.5	0.4	0.6	0.4	0.2
Dividend yield (%)	6.6	4.0	-	1.3	4.7
Return on Average Equity (%)	19.6	19.9	(7.5)	5.1	14.9

Source: Company data and KGI Research

Figure 1: Top 5 movies ranked by revenue in 1Q20

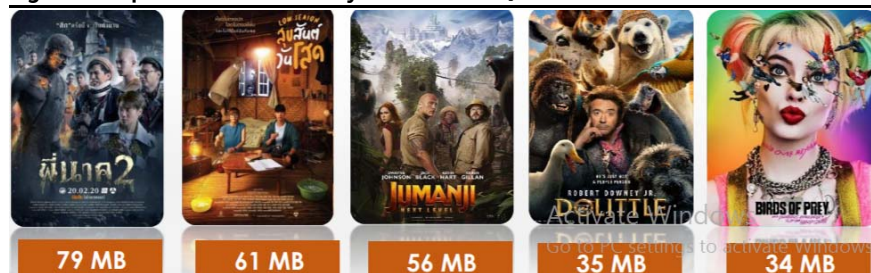
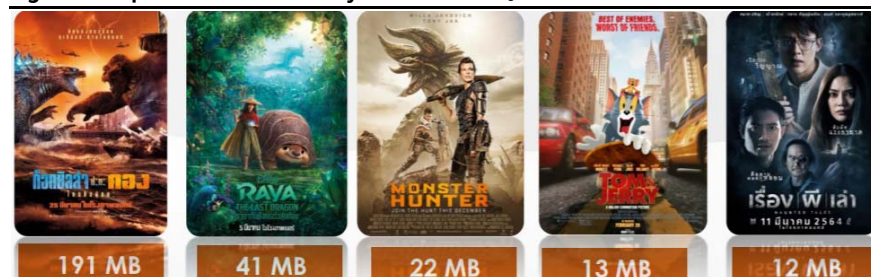


Figure 2: Top 5 movies ranked by revenue in 1Q21



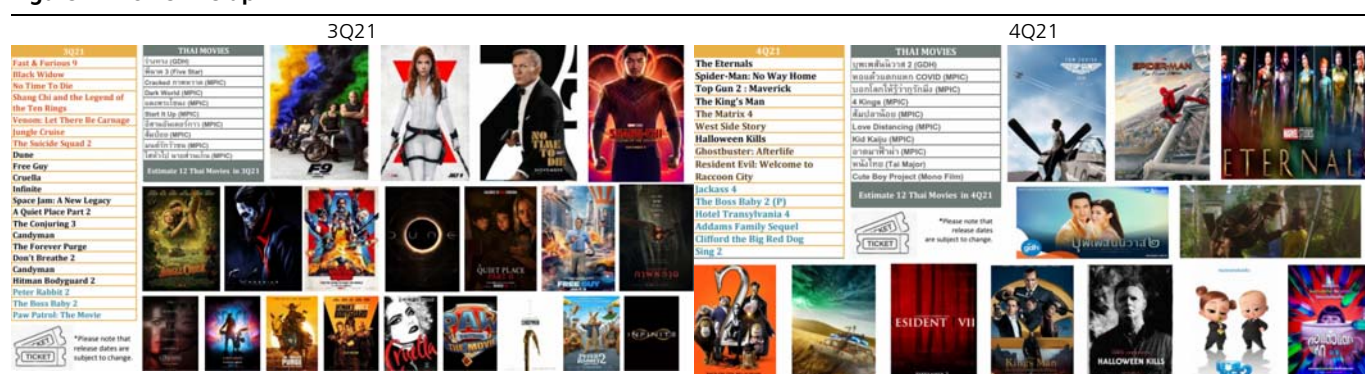
Source: Company data

Figure 3: Operational statistics

	1Q19	2Q19	3Q19	4Q19	1Q20	2Q20	3Q20	4Q20	1Q21	Change (%)	
										QoQ	YoY
<b>Revenue (Btmn)</b>	<b>2,400</b>	<b>3,173</b>	<b>2,457</b>	<b>2,667</b>	<b>1,322</b>	<b>208</b>	<b>896</b>	<b>1,339</b>	<b>853</b>	<b>(36.3)</b>	<b>(35.5)</b>
1.Cinema	1,747	2,462	1,754	1,991	912	92	544	935	615	(34.3)	(32.6)
-Ticket sales	1,295	1,815	1,282	1,464	668	59	377	655	419	(36.0)	(37.2)
-Concession sales	451	647	472	527	244	33	167	280	195	(30.3)	(20.0)
2.Advertising	387	409	369	418	218	26	159	170	98	(42.5)	(55.1)
3.Bowling	99	99	118	103	67	8	55	73	32	(55.7)	(51.9)
4.Rental	106	110	107	107	99	56	88	92	87	(5.8)	(12.5)
5.Movie content	61	93	108	49	26	27	50	69	22	(68.3)	(15.9)
<b>Cinema business</b>											
-Number of guest count	9.2	11.2	8.9	10.9	5.7	0.4	3.3	5.1	3.0	(40.4)	(46.3)
-Average ticket price	163	184	172	169	141	148	129	151	160	6.0	13.5
<b>GPM</b>											
1.Cinema											
-Ticket sales	11.6	20.3	9.3	13.1	(15.6)	(388.9)	(32.6)	13.3	(26.9)	(40.2)	(11.3)
-Concession sales	68.4	68.5	65.5	66.5	66.4	41.2	59.4	61.1	59.1	(2.0)	(7.4)
2.Advertising	80.0	80.6	81.1	80.0	73.8	94.7	74.3	76.3	84.9	8.6	11.1
3.Bowling	36.4	37.8	39.5	40.5	29.2	(318.0)	16.1	36.0	(9.6)	(45.7)	(38.9)
4.Rental	36.6	34.3	7.9	8.4	27.7	44.9	33.9	8.4	40.5	32.1	12.8
5.Movie content	(17.7)	(8.7)	(5.1)	60.3	25.5	(136.2)	23.5	(16.3)	(66.8)	(50.5)	(92.2)

Source: Company data

Figure 4: Movie line up in 2H21

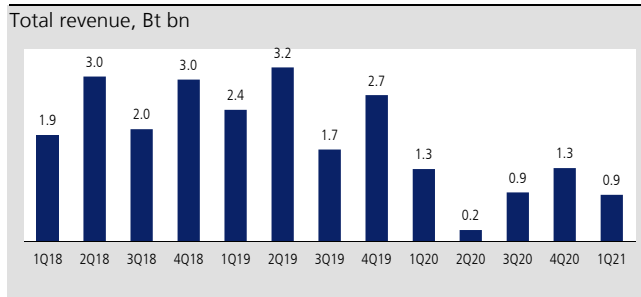


Source: Company data

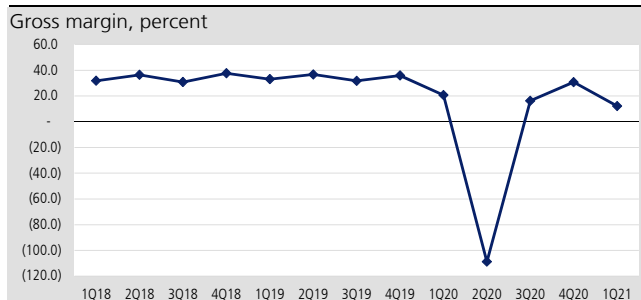
**Figure 5: Company profile**

Major Cineplex Group Public Company Limited (MAJOR) is a leading cinema service provider in Thailand with largest market share of more than 70%. The company also provides other businesses that are advertising business, bowling business, rental business and movie content business. The company's core revenue comes from cinema business which represented 74% of total sales and services revenue in 2019, followed by advertising business that accounted for 15%.

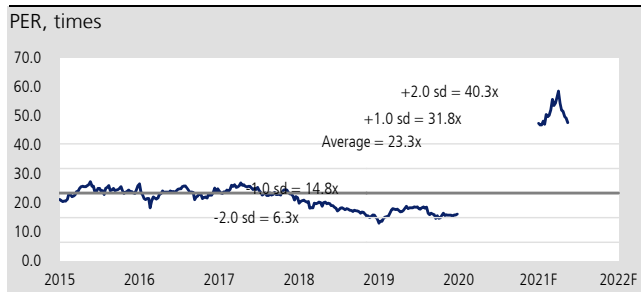
Source: Company data

**Figure 7: Total sales and service revenue**


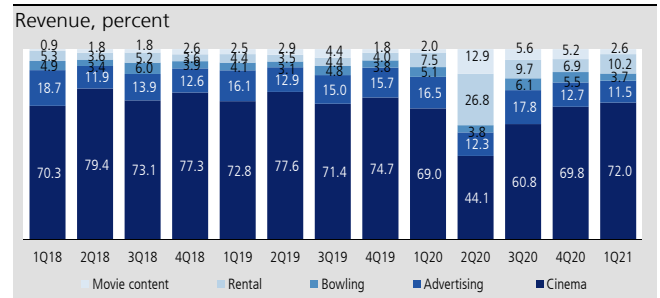
Source: Company data

**Figure 9: Gross margin**


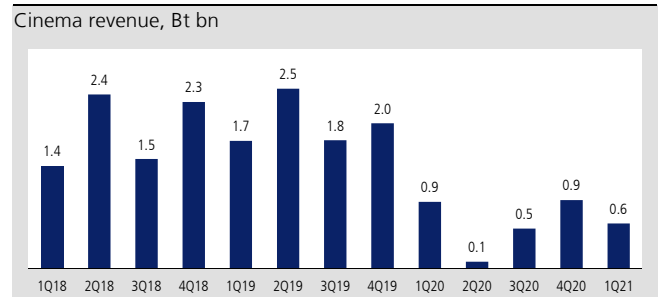
Source: Company data, KGI Research

**Figure 11: Company's PER**


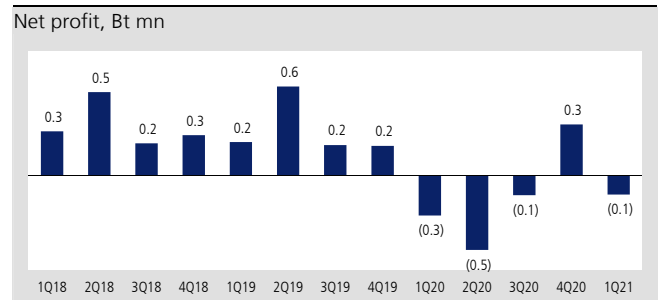
Source: KGI Research

**Figure 6: Breakdown of sales and service revenue by segment**


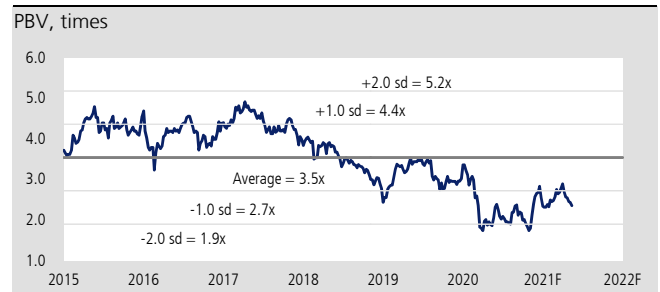
Source: Company data

**Figure 8: Cinema revenue**


Source: Company data

**Figure 10: Net profit**


Source: Company data

**Figure 12: Company's PBV**


Source: KGI Research

# Quarterly Income Statement

	Mar-19A	Jun-19A	Sep-19A	Dec-19A	Mar-20A	Jun-20A	Sep-20A	Dec-20A	Mar-20A
<b>Income Statement (Bt mn)</b>									
Revenue	2,400	3,172	2,457	2,667	1,322	208	896	1,339	853
Cost of Goods Sold	(1,567)	(1,965)	(1,636)	(1,682)	(1,049)	(435)	(751)	(929)	(750)
Gross Profit	833	1,208	822	986	272	(227)	145	411	103
Operating Expenses	(627)	(620)	(648)	(742)	(586)	(376)	(368)	(571)	(361)
Other incomes	-	-	-	-	-	-	-	-	-
Operating Profit	205	588	173	244	(314)	(603)	(222)	(160)	(259)
Depreciation of fixed assets	(343)	(365)	(363)	(508)	(319)	(323)	(267)	(333)	(302)
Operating EBITDA	548	953	536	752	5	(280)	45	173	43
Non-Operating Income	32	20	-	-	19	58	53	42	92
Interest Income	32	20	-	-	19	58	53	42	92
Other Non-op Income	-	-	-	-	-	-	-	-	-
Non-Operating Expenses	(61)	(58)	(58)	(58)	(56)	(38)	(26)	(55)	(70)
Interest Expense	(61)	(58)	(58)	(58)	(56)	(38)	(26)	(55)	(70)
Other Non-op Expenses	-	-	-	-	-	-	-	-	-
Net investment Income/(Loss)	97	158	151	273	72	165	85	417	94
Pre-tax Profit	273	709	267	459	(278)	(417)	(110)	244	(143)
Current taxation	(53)	(129)	(56)	(117)	31	(13)	(13)	87	23
Minorities	(6)	(10)	(5)	(6)	(1)	11	1	1	8
Extraordinary items	-	-	-	8	(7)	(56)	(3)	(5)	(9)
Net Profit	214	569	206	344	(255)	(475)	(125)	328	(120)
EPS (Bt)	0.24	0.64	0.23	0.38	(0.29)	(0.53)	(0.14)	0.37	(0.13)
<b>Margins (%)</b>									
Gross profit margin	34.7	38.1	33.4	36.9	20.6	(108.8)	16.2	30.7	12.1
Operating margin	8.6	18.5	7.1	9.1	(23.7)	(289.1)	(24.8)	(12.0)	(30.3)
Operating EBITDA margin	22.8	30.0	21.8	28.2	0.4	(134.3)	5.0	12.9	5.1
Net profit margin	8.9	17.9	8.4	12.9	(19.3)	(227.9)	(14.0)	24.5	(14.1)
<b>Growth (%)</b>									
Revenue growth	23.1	5.6	20.0	(9.6)	(44.9)	(93.4)	(63.5)	(49.8)	(35.4)
Operating growth	85.3	11.8	85.0	(9.0)	(252.8)	(202.5)	(228.2)	(165.8)	(17.6)
Operating EBITDA growth	39.1	7.7	29.7	22.0	(99.1)	(129.4)	(91.6)	(77.1)	770.5
Net profit growth	(24.6)	6.6	(0.1)	32.8	(219.0)	(183.4)	(160.7)	(4.8)	(52.9)

Source: KGI Research

# Peer comparison – Key valuation stats

	Rating	Target price (Bt)	Current price (Bt)	Upside (%)	20A EPS (Bt)	21F EPS (Bt)	22F EPS (Bt)	21F EPS growth (%)	22F EPS growth (%)	21F PER (x)	22F PER (x)	21F PBV (X)	22F PBV (X)	21F Div Yield (%)	21F ROAE (%)
BEC*	OP	14.30	9.75	46.7	(0.11)	0.31	0.44	NM	41.1	31.1	22.0	3.3	3.0	1.6	11.1
MAJOR*	OP	25.25	19.00	32.9	(0.59)	0.39	1.20	NM	210.4	49.2	15.9	2.4	2.3	1.3	5.1
PLANB*	N	6.60	5.35	23.4	0.04	0.10	0.18	168.7	82.8	55.1	30.1	3.4	3.1	0.9	6.4
VGI*	OP	9.05	5.80	56.0	0.08	0.08	0.11	(5.1)	35.0	72.6	53.8	3.2	3.1	1.0	4.4
Sector	Overweight				(0.58)	0.88	1.93	NM	119.7	52.62	30.0	3.1	2.9	1.2	6.8

Source: KGI Research

## Balance Sheet

As of 31 Dec (Bt mn)	2018A	2019A	2020A	2021F	2022F
<b>Total Assets</b>	<b>14,074</b>	<b>17,868</b>	<b>17,678</b>	<b>15,865</b>	<b>15,328</b>
<b>Current Assets</b>	2,249	2,374	2,563	1,419	1,634
Cash & ST Investments	596	962	1,557	470	629
Inventories	129	121	118	115	89
Accounts Receivable	1,161	1,055	592	519	581
Others	363	236	296	314	334
<b>Non-current Assets</b>	11,825	15,493	15,115	14,446	13,694
LT Investments	3,451	6,144	6,807	6,325	6,323
Net fixed Assets	7,242	5,954	5,161	5,281	4,749
Others	1,133	3,395	3,147	2,841	2,622
<b>Total Liabilities</b>	<b>7,442</b>	<b>10,388</b>	<b>11,052</b>	<b>8,882</b>	<b>7,902</b>
<b>Current Liabilities</b>	4,671	5,248	5,009	3,972	4,633
Accounts Payable	2,453	2,290	2,028	2,216	2,807
ST Borrowings	2,021	2,762	2,913	1,683	1,746
Others	197	196	68	74	80
<b>Long-term Liabilities</b>	2,771	5,140	6,043	4,909	3,269
Long-term Debts	1,906	1,500	2,505	1,516	15
Others	865	3,640	3,538	3,393	3,254
<b>Shareholders' Equity</b>	<b>6,632</b>	<b>7,480</b>	<b>6,626</b>	<b>6,983</b>	<b>7,426</b>
Common Stock	895	895	895	895	895
Capital Surplus	4,056	4,056	4,056	4,056	4,056
Retained Earnings	1,648	2,490	1,638	1,983	2,429
Others	34	40	38	50	46

Source: KGI Research

## Key Ratios

Year to 31 Dec (Bt mn)	2018A	2019A	2020A	2021F	2022F
<b>Forecast Drivers</b>					
Number of guest (mn)	37.8	40.1	14.5	21.7	32.6
<b>Growth (% YoY)</b>					
Sales	10.9	7.5	(64.8)	53.1	55.1
OP	47.8	25.9	N.A.	N.A.	7,581.4
EBITDA	14.7	22.4	N.A.	N.A.	66.5
NP	7.6	9.6	N.A.	N.A.	210.4
EPS	7.6	9.6	N.A.	N.A.	210.4
<b>Profitability (%)</b>					
Gross Margin	34.7	36.0	16.0	32.2	32.0
Operating Margin	9.7	11.3	(34.5)	0.2	10.0
EBITDA Margin	22.9	26.1	(1.5)	24.7	26.5
Net Profit Margin	12.9	13.2	(14.0)	6.0	12.0
ROAA	9.2	8.8	(3.0)	2.1	6.9
ROAE	19.6	19.9	(7.5)	5.1	14.9
<b>Stability</b>					
Gross Debt/Equity (%)	0.0	0.0	0.0	0.0	0.0
Net Debt/Equity (%)	50.0	44.0	58.1	39.0	15.2
Interest Coverage (x)	8.9	5.2	(7.4)	0.2	21.0
Interest & ST Debt Coverage (x)	0.5	0.4	(0.4)	0.0	0.5
Cash Flow Interest Coverage (x)	(28.5)	(13.6)	(2.4)	(22.9)	(69.9)
Cash Flow/Interest & ST Debt (x)	1.6	1.3	0.2	1.1	1.7
Current Ratio (x)	0.5	0.5	0.5	0.4	0.4
Quick Ratio (x)	0.5	0.4	0.5	0.3	0.3
Net Debt (Bt mn)	3,315	3,288	3,848	2,720	1,126
<b>Per Share Data (Bt)</b>					
EPS	1.4	1.6	(0.6)	0.4	1.2
CFPS	3.4	3.6	0.5	1.9	3.3
BVPS	7.4	8.4	7.4	7.8	8.3
SPS	11.1	12.0	4.2	6.4	10.0
EBITDA/Share	2.5	3.1	(0.1)	1.6	2.6
DPS	1.4	1.0	0.0	0.3	0.9
<b>Activity</b>					
Asset Turnover (x)	0.7	0.7	0.2	0.3	0.6
Days Receivables	43.0	37.8	79.8	35.1	22.5
Days Inventory	7.6	6.7	13.8	10.9	6.1
Days Payable	(218.2)	(224.9)	(1,310.5)	(417.4)	(320.4)
Cash Cycle	268.7	269.4	1,404.1	463.4	349.0

Source: KGI Research

## Profit & Loss

Year to 31 Dec (Bt mn)	2018A	2019A	2020A	2021F	2022F
<b>Revenue</b>	<b>9,952</b>	<b>10,697</b>	<b>3,765</b>	<b>5,766</b>	<b>8,943</b>
Cost of Goods Sold	(6,499)	(6,849)	(3,164)	(3,911)	(6,083)
<b>Gross Profit</b>	<b>3,453</b>	<b>3,848</b>	<b>601</b>	<b>1,855</b>	<b>2,861</b>
Operating Expenses	(2,491)	(2,637)	(1,900)	(1,844)	(1,968)
Other incomes	-	-	-	-	-
<b>Operating Profit</b>	<b>962</b>	<b>1,211</b>	<b>(1,299)</b>	<b>12</b>	<b>893</b>
Depreciation of fixed assets	1,317	1,579	1,242	1,410	1,473
<b>Operating EBITDA</b>	<b>2,279</b>	<b>2,790</b>	<b>(57)</b>	<b>1,422</b>	<b>2,367</b>
Non-Operating Income	457	133	101	132	137
Interest Income	6	8	15	8	8
Other Non-op Income	450	125	86	125	129
Non-Operating Expenses	(108)	(234)	(175)	(74)	(42)
Interest Expense	(108)	(234)	(175)	(74)	(42)
Other Non-op Expenses	-	-	-	-	-
Equity Income/(Loss)	262	680	740	323	341
<b>Pre-tax Profit</b>	<b>1,572</b>	<b>1,789</b>	<b>(633)</b>	<b>392</b>	<b>1,328</b>
Current taxation	(273)	(355)	93	(59)	(252)
Minorities	(16)	(27)	13	12	(4)
Extraordinary items	-	-	-	-	-
<b>Net Profit</b>	<b>1,284</b>	<b>1,407</b>	<b>(527)</b>	<b>345</b>	<b>1,072</b>
EPS (Bt)	1.43	1.57	(0.59)	0.39	1.20

Source: KGI Research

## Cash Flow

Year to 31 Dec (Bt mn)	2018A	2019A	2020A	2021F	2022F
<b>Operating Cash Flow</b>	3,086	3,195	412	1,696	2,968
Net Profit	1,572	1,789	(633)	392	1,328
Depreciation & Amortization	1,310	1,628	1,242	1,410	1,473
Change in Working Capital	493	(15)	(46)	216	507
Others	(290)	(207)	(151)	(323)	(341)
<b>Investment Cash Flow</b>	(963)	(1,118)	(472)	(695)	(697)
Net CAPEX	(948)	(791)	(247)	(500)	(500)
Change in LT Investment	(44)	(1)	(27)	-	-
Change in Other Assets	30	(326)	(197)	(195)	(197)
<b>Free Cash Flow</b>	2,123	2,077	(60)	1,000	2,271
<b>Financing Cash Flow</b>	(1,930)	(1,342)	671	(2,218)	(2,064)
Change in Share Capital	-	-	-	-	-
Net Change in Debt	(812)	(146)	978	(2,218)	(1,438)
Change in Other LT Liab.	(1,118)	(1,196)	(307)	-	(626)
<b>Net Cash Flow</b>	194	735	611	(1,218)	207

Source: KGI Research

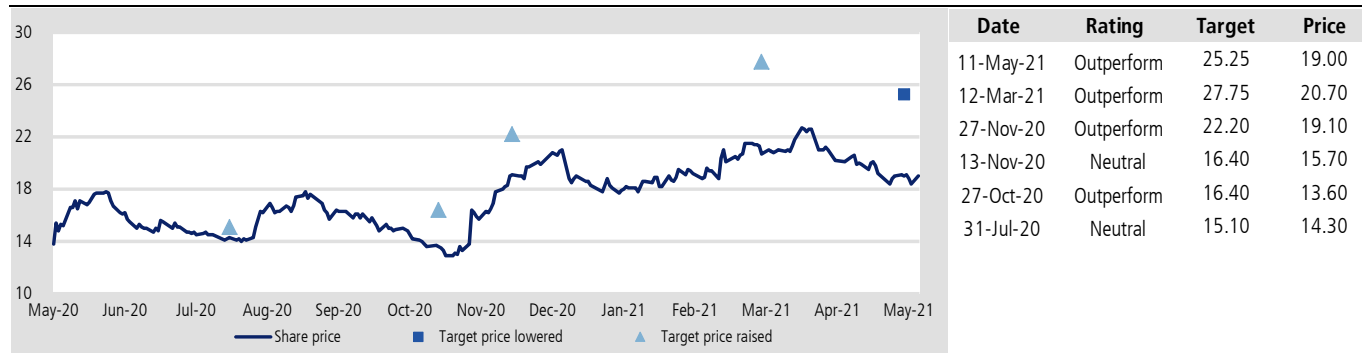
## Rates of Return on Invested Capital

Year	1- $\frac{\text{COGS}}{\text{Revenue}}$	+ $\frac{\text{Depreciation}}{\text{Revenue}}$	+ $\frac{\text{Operating Exp.}}{\text{Revenue}}$	= $\frac{\text{Operating Margin}}{\text{Revenue}}$
Dec-18A	65.3%	13.2%	25.0%	-3.6%
Dec-19A	64.0%	14.8%	24.7%	-3.4%
Dec-20A	84.0%	33.0%	50.5%	-67.5%
Dec-21F	67.8%	24.5%	32.0%	-24.3%
Dec-22F	68.0%	16.5%	22.0%	-6.5%
Year	1/ $\frac{\text{Working Capital}}{\text{Revenue}}$	+ $\frac{\text{Net PPE}}{\text{Revenue}}$	+ $\frac{\text{Other Assets}}{\text{Revenue}}$	= $\frac{\text{Capital Turnover}}{\text{Revenue}}$
Dec-18A	0.05	0.73	0.15	1.08
Dec-19A	0.00	0.56	0.34	1.12
Dec-20A	-0.01	1.37	0.91	0.44
Dec-21F	0.04	0.92	0.55	0.67
Dec-22F	0.06	0.53	0.33	1.09
Year	$\frac{\text{Operating Margin}}{\text{Turnover}}$	x $\frac{\text{Capital Turnover}}{\text{Turnover}}$	x $\frac{\text{Cash Tax Rate}}{\text{Tax Rate}}$	= $\frac{\text{After-tax Return on Inv. Capital}}{\text{on Inv. Capital}}$
Dec-18A	-3.6%	1.1	82.6	-3.2
Dec-19A	-3.4%	1.1	80.2	-3.1
Dec-20A	-67.5%	0.4	85.4	-25.3
Dec-21F	-24.3%	0.7	85.0	-13.7
Dec-22F	-6.5%	1.1	81.0	-5.7

Source: KGI Research



## Major Cineplex Group– Recommendation & target price history



Source: KGI Research

# Corporate Governance Report of Thai Listed Companies



## Companies with Excellent CG Scoring

Stock	Company name	Stock	Company name	Stock	Company name
ADVANC	ADVANCED INFO SERVICE	HMPRO	HOME PRODUCT CENTER	QH	QUALITY HOUSES
ANAN	ANANDA DEVELOPMENT	INTUCH	SHIN CORPORATION	RATCH	RATCHABURI ELECTRICITY GENERATING HOLDING
AOT	AIRPORTS OF THAILAND	IRPC	IRPC	ROBINS	ROBINSON DEPARTMENT STORE
AP	ASIAN PROPERTY DEVELOPMENT	IVL	INDORAMA VENTURES	SAMART	SAMART CORPORATION
BANPU	BANPU	KBANK	KASIKORN BANK	SAMTEL	SAMART TELCOMS
BCP	THE BANGCHAK PETROLEUM	KCE	KCE ELECTRONICS	SCB	THE SIAM COMMERCIAL BANK
BTS	BTS GROUP HOLDINGS	KKP	KIATNAKIN BANK	SCC	THE SIAM CEMENT
CK	CH. KARNCHANG	KTB	KRUNG THAI BANK	SCCC	SIAM CITY CEMENT
CPF	CHAROEN POKPHAND FOODS	KT C	KRUNGTHAI CARD	SPALI	SUPALAI
CPN	CENTRAL PATTANA	LPN	L.P.N. DEVELOPMENT	SPRC	STAR PETROLEUM REFINING
DELTA	DELTA ELECTRONICS (THAILAND)	MINT	MINOR INTERNATIONAL	STEC	SINO-THAI ENGINEERING AND CONSTRUCTION
DTAC	TOTAL ACCESS COMMUNICATION	MONO	MONO TECHNOLOGY	SVI	SVI
EASTW	EASTERN WATER RESOURCES DEVELOPMENT AND MANAGE	PLANB	PLAN B MEDIA	TCAP	THANACHART CAPITAL
EGCO	ELECTRICITY GENERATING	PSH	PRUKSA HOLDING	THCOM	THAICOM
GFPT	GFPT	PTT	PTT	TISCO	TISCO FINANCIAL GROUP
GPSC	GLOBAL POWER SYNERGY	PTTEP	PTT EXPLORATION AND PRODUCTION	TMB	TMB BANK
GUNKUL	GUNKUL ENGINEERING	PTTGC	PTT GLOBAL CHEMICAL	TOP	THAI OIL
HANA	HANA MICROELECTRONICS	PYLON	PYLON	TRUE	TRUE CORPORATION



## Companies with Very Good CG Scoring

Stock	Company name	Stock	Company name	Stock	Company name
AAV	ASIA AVIATION	ERW	THE ERAWAN GROUP	SAWAD	SRISAWAD POWER 1979
AMATA	AMATA CORPORATION	GLOBAL	SIAM GLOBAL HOUSE	SCI	SCI ELECTRIC
BBL	BANGKOK BANK	GLOW	GLOW ENERGY	SCN	SCAN INTER
BCPG	BCPG	LH	LAND AND HOUSES	SEAFECO	SEAFECO
BDMS	BANGKOK DUSIT MEDICAL SERVICES	MAJOR	MAJOR CINEPLEX GROUP	SIRI	SANSIRI
BEM	BANGKOK EXPRESSWAY AND METRO	MAKRO	SIAM MAKRO	SMT	STARS MICROELECTRONICS (THAILAND)
CENTEL	CENTRAL PLAZA HOTEL	MALEE	MALEE SAMPRAN	TASCO	TIPCO ASPHALT
CHG	CHULARAT HOSPITAL	MTLS	MUANGTHAI LEASING	TKN	TAOKAENOI FOOD & MARKETING
CKP	CK POWER	NOK	NOK AIRLINES	TVO	THAI VEGETABLE OIL
DCC	DYNASTY CERAMIC	RS	RS	TWPC	THAI WAH



## Companies with Good CG Scoring

Stock	Company name	Stock	Company name	Stock	Company name
AMA	AMA MARINE	BPP	BANPU POWER	SQ	SAHAKOL EQUIPMENT
BA	BANGKOK AIRWAYS	CBG	CARABAO GROUP	TPCH	TPC POWER HOLDING
BCH	BANGKOK CHAIN HOSPITAL	LPH	LADPRAO GENERAL HOSPITAL		
BH	BUMRUNGRAD HOSPITAL	SAPPE	SAPPE		

## Companies classified Not in the three highest score groups

Stock	Company name	Stock	Company name	Stock	Company name
BGRIM	B. GRIMM POWER	TOA	TOA PAINT (THAILAND)	WHAUP	WHA UTILITIES AND POWER
CPALL	CP ALL	UNIQ	UNIQUE ENGINEERING AND CONSTRUCTION	WORK	WORKPOINT ENTERTAINMENT
THAI	THAI AIRWAYS INTERNATIONAL	WHA	WHA CORPORATION		

Source: www.thai-iod.com

**Disclaimer:** The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an assessment of operation and is not based on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of such survey result.

## Anti-corruption Progress Indicator

### Level 5: Extended

Stock	Company name	Stock	Company name	Stock	Company name
CPN	CENTRAL PATTANA	SCC	THE SIAM CEMENT		

### Level 4: Certified

Stock	Company name	Stock	Company name	Stock	Company name
ADVANC	ADVANCED INFO SERVICE	IFEC	INTER FAR EAST ENGINEERING	SVI	SVI
BBL	BANGKOK BANK	KBANK	KASIKORN BANK	TCAP	THANACHART CAPITAL
DCC	DYNASTY CERAMIC	KKP	KIATNAKIN BANK	TISCO	TISCO FINANCIAL GROUP
DRT	DIAMOND ROOFING TILES	KTB	KRUNG THAI BANK	TMB	TMB BANK
EGCO	ELECTRICITY GENERATING	MINT	MINOR INTERNATIONAL		
ERW	THE ERWAN GROUP	SCB	THE SIAM COMMERCIAL BANK		

### Level 3: Established

Stock	Company name	Stock	Company name	Stock	Company name
AAV	ASIA AVIATION	DTAC	TOTAL ACCESS COMMUNICATION	PACE	PACE DEVELOPMENT CORPORATION
ANAN	ANANDA DEVELOPMENT	GFPT	GFPT	PS	PRUKSA REAL ESTATE
AP	ASIAN PROPERTY DEVELOPMENT	GL	GROUP LEASE	RATCH	RATCHABURI ELECTRICITY GENERATING HOLDING
BA	BANGKOK AIRWAYS	GLOW	GLOW ENERGY	ROBINS	ROBINSON DEPARTMENT STORE
BDMS	BANGKOK DUSIT MEDICAL SERVICES	GPSC	GLOBAL POWER SYNERGY	SAMART	SAMART CORPORATION
BIGC	BIG C SUPERCENTER	HMPRO	HOME PRODUCT CENTER	SPALI	SUPALAI
BJCHI	BJC HEAVY INDUSTRIES	KTC	KRUNGTHAI CARD	STEC	SINO-THAI ENGINEERING AND CONSTRUCTION
CENEL	CENTRAL PLAZA HOTEL	LPN	L.P.N. DEVELOPMENT	TASCO	TIPCO ASPHALT
CHG	CHULARAT HOSPITAL	MAKRO	SIAM MAKRO	TMT	THAI METAL TRADE
CK	CH. KARNCHANG	MODERN	MODERNFORM GROUP	TPCH	TPC POWER HOLDING
CKP	CK POWER	NOK	NOK AIRLINES	WHA	NOK AIRLINES

### Level 2: Declared

Stock	Company name	Stock	Company name	Stock	Company name
AOT	AIRPORTS OF THAILAND	GUNKUL	GUNKUL ENGINEERING	QH	QUALITY HOUSES
BH	BUMRUNGRAD HOSPITAL	ILINK	INTERLINK COMMUNICATION	TRT	TIRATHAI
GLOBAL	SIAM GLOBAL HOUSE	MTLS	MUANGTHAI LEASING	TVO	THAI VEGETABLE OIL

### Level 1: Committed

Stock	Company name	Stock	Company name	Stock	Company name
CBG	CARABAO GROUP	RS	RS	SAWAD	SIRISAWAD POWER 1979
MAJOR	MAJOR CINEPLEX GROUP				

### No progress

Stock	Company name	Stock	Company name	Stock	Company name
BCH	BANGKOK CHAIN HOSPITAL	CPALL	CP ALL	WORK	WORKPOINT ENTERTAINMENT
BEM	BANGKOK EXPRESSWAY AND METRO	LPH	LADPRAO GENERAL HOSPITAL		

Source: www.cgthailand.org

**Disclaimer:** The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by the relevant institution as disclosed by the Office of the Securities and Exchange Commission, is made in order to comply with the policy and sustainable development plan for the listed companies. The relevant institution made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of the assessment result.



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Rating	Definition
Outperform (OP)	The stock's excess return over the next twelve months is ranked in the top 40% of KGI's coverage universe in the related market (e.g. Taiwan)..
Neutral (N)	The stock's excess return over the next twelve months is ranked in the range between the top 40% and the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan)
Under perform (U)	The stock's excess return over the next twelve months is ranked in the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan).
Not Rated (NR)	The stock is not rated by KGI.
Restricted (R)	KGI policy and/or applicable law regulations preclude certain types of communications, including an investment recommendation, during the course of KGI's engagement in an investment banking transaction and in certain other circumstances.  <i>Excess return = 12M target price/current price-</i>
Note	When an analyst publishes a new report on a covered stock, we rank the stock's excess return with those of other stocks in KGI's coverage universe in the related market. We will assign a rating based on its ranking. If an analyst does not publish a new report on a covered stock, its rating will not be changed automatically.

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